Discussion of

Zombie Credit and (Dis-)Inflation: Evidence from Europe

Viral Acharya, Matteo Crosignani, Tim Eisert and Christian Eufinger

Sanjay R. Singh UC Davis

October 2019 Monetary Economics and Reality Helsinki

introduction

Zombies come with stagnation and "low for long" policies

- increased forbearance: Peek-Rosengren (2005), Caballero-Hoshi-Kashyap (2008)
- **credit policies:** Giannetti-Smonov (2013), Acharya-Eisert-Eufinger-Hirsch (2019)
- negative spillovers on non-zombie firms: Schivardi-Sette-Tabellini (2017), Blattner-Farinha-Rebelo (2019)

This paper: zombies responsible for lack of inflation in Europe

■ via: increased within-industry competition

timely





layout

brief review of key concepts

comments along the way to make the analysis stronger

- comparing inflation across industries
- descriptive statistics on the industry disaggregation would be helpful
- how to interpret in a standard GE setting

Overall, this is a good paper with lot of details and careful analysis. Highly recommend reading.

review

A firm is a *zombie* if meets following criteria:

- EBIT interest expense < median (industry-country)</p>
- Leverage ratio > median (industry-country)
 interest expense total interest bearing debt < AAA firms' avg interest rate
 relatively standard in the literature

(yoy) CPI growth at industry-country level

aggregated to industry from product level (five digit) data

some concerns on Eurostat CPI

some standard concerns

- outlet closing may be a problem in high zombie share × non-tradable industry
- presence of imported products in CPI might matter for tradable vs non-tradable industries
- outlet bias [Aghion, Bergeaud, Boppart, Klenow, Li (2019, AER)]
- entry and exit of products [Feenstra (1994)]

how to compare across industries?

If variations in zombies change firm dynamics across industries (or within industry across countries): simple aggregation of prices may miss quality changes

some suggestions

Provide some robustness to how the inflation (PPI + CPI) are combined.

- if not using already, could use Harmonized Index of Consumer Prices from Eurostat details
- robustness to use of Laspeyres/Paasche/Fisher

exact price index to account for product quality changes rough approximation: use firm-level data to construct market shares at the industry level to adjust for quality ala Feenstra (1994)

Serves two purposes

- quantify the extent of inflation mis-measurement in Euro area combining BvD with Eurostat
- robustness

exact price index under CES-DS structure: illustration

rate of increase in product variety matters for welfare

$$C_t = \left(\int_0^{N_t} \left[q_t(j)c_t(j)\right]^{\frac{\sigma-1}{\sigma}} dj\right)^{\frac{\sigma}{\sigma-1}}; \quad \sigma > 1$$

 $q_t(j)$ is quality of variety *j* and N_t is # of active varieties. The aggregate price index is given by:

$$P_t = \left(\int_0^{N_t} \left[\frac{p_t(j)}{q_t(j)}\right]^{1-\sigma} dj\right)^{\frac{1}{1-\sigma}}$$

Feenstra (1994): true inflation for subset I_t is

$$\pi_t = \hat{\pi}_t - \frac{1}{\sigma - 1} \log \left(\frac{S_{l,t-1}}{S_{l,t}} \right)$$

increase in market share $S_{l,t}$ implies that relative price must be falling. The bias is larger when σ is smaller.

For endogenous markups $\mu(N_t)$, Feenstra and Weinstein (2017, JPE) derive price indices with symmetric translog preferences (see also Diewert (1976), Bergin and Feenstra (2001), Bilbiie Ghironi and Melitz (2008, 2012), Jaravel (2018))

Q2: which sectors

descriptive stats on share of zombies by industry in the inflation-linked data would be useful

show what industries remain in the inflation-linked data and their zombie share

contribution of these industries to aggregate inflation?
 to get a sense of aggregate effects

Note: Industries with higher share of zombies show lower CPI growth *relative to* control group

zombie firms: which sectors? 1

Table 1. Share of capital sunk in zombie firms by industry; average and standard deviation across countries

Industry	Nace Rev.2 codes	2003–7		2008-12	
		Average (%)	Standard deviation (%)	Average (%)	Standard deviation (%)
Manufacture of food products, beverages, and tobacco products	10–12	7	3	8	4
Manufacture of textiles, wearing apparel, leather, and related products	13-15	12	6	11	4
Manufacture of wood and paper products; printing and reproduction of recorded media	16-18	9	5	12	5
Manufacture of coke and refined petroleum products	19	19	25	36	30
Manufacture of chemicals and chemical products	20	6	4	7	4
Manufacture of basic pharmaceutical products and pharmaceutical preparations	21	5	6	5	5
Manufacture of rubber and plastics products, and other non-metallic mineral products	22–23	6	6	12	6
Manufacture of basic metals and fabricated metal products, except machinery and	24–25	5	2	10	6
Manufacture of computer, electronic, and opti- cal products	26	9	5	9	2
Manufacture of electrical equipment	27	8	4	7	5

Source: Adalat McGowan, Andrews and Millot 2018, OECD

zombie firms: which sectors? 2

Manufacture of electrical equipment	27	8	4	7	5
Manufacture of machinery and equipment n.e.c.	28	6	6	7	4
Manufacture of transport equipment	29 - 30	8	8	13	10
Other manufacturing; repair and installation of	31 - 33	6	3	8	3
machinery and equipment					
Electricity, gas, steam, and air conditioning supply	35	5	8	5	3
Water supply; sewerage, waste management, and remediation	36–39	12	13	12	9
Construction	41 - 43	7	4	9	7
Wholesale and retail trade; repair of motor vehicles and motorcycles	45–47	6	2	8	3
Transportation and storage	49 - 53	10	6	13	6
Accommodation and food service activities	55 - 56	10	5	13	8
Publishing, audiovisual, and broadcasting activities	58–60	8	5	12	6
Telecommunications	61	10	12	13	10
IT and other information services	62 - 63	8	8	5	4
Real-estate activities	68	9	7	10	7
Leg., accounting, manag., architecture, engineer-	69-71	11	7	14	12
ing activities, technical testing, and analysis					
Scientific research and development	72	11	9	16	9
Other professional, scientific, and technical activities	73–75	10	9	12	11
Administrative and support service activities	77-82	8	4	10	6

Source: Adalat McGowan, Andrews and Millot 2018, OECD

zombie firms, competition and inflation

OECD: manufacturing and services seem to be most affected by zombie shares

- is there a differential effect for mfg and services?
- use external financial dependence as a robustness for zombie share (Acharya et al 2019)?

some more micro points

In the model, higher # of surviving firms implies

of entrants fall

higher quality of entrants Is it possible to identify entrants? firm age perhaps?

Complementary hypotheses: liquidity squeeze channel (Gilchrist Schoenle Sim Zakrajsek 2017, AER)

- if increased zombie share is interpreted as increase in financial capacity, then GSSZ predict disinflation as well
- paradox of financial strength

Price data for multi-product firms serving multiple industries could help separate

macro picture

dis-inflation effects begin mid-2012 when ECB lowered deposit rate to zero

- ACEE present a policy tradeoff: industrial policy vs aggregate demand management
- \blacksquare ACEE: more zombies, more industry sales growth \rightarrow textbook AD
 - corollary of textbook AD story: non-tradable likely to suffer more from demand contraction, so expect more disinflation
 - what is the effect on sales growth for non-zombie firms in non-tradable industries?
- a key question: how long lived are the Zombies? (Scylla and Charybdis)
 - temporary: negative markup shocks under constrained policy
 - persistent: persistently lower aggregate productivity

macro effects with temporary zombies: Scylla

NK models with negative markup shocks (with some simplifying assumptions)

- \downarrow markup $\rightarrow \pi_t$. Inflation targeting CB lowers policy rate, and generates output boom (Galí 2016, Ch 5)
- At the ZLB or currency unions, this can generate perverse effects (Eggertsson (2012, AER), Eggertsson Ferrero Raffo (2014, JME), Galí Monacelli (2016, AER))
- temporary reduction in markups in the non-tradable sector generates deflationary effects + policy constrained at the ZLB => reduction in output
- if firm entry were to decline along with reduction in markups then contractionary effects likely exacerbated (see Cacciatore Duval Fiori Ghironi (2017, WP))
- if markups promote innovation incentives, even longer run effects (Garga and Singh 2016)

Charbydis: persistent effects on GDP (+ self-promotion)

Jordá-Singh-Taylor (2019): The long-run effects of monetary policy Data: 17 advanced economies 1890-2015 Use trilemma to identify monetary policy shocks for open pegs



LP-IV IRF to 100 bps monetary policy shock

conclusion

The stagnation in Euro and Japan opened up interesting questions for us

- This paper: low interest rates encourage zombies to thrive and increase competition
- \blacksquare increased congestion \rightarrow negative spillovers on healthy firms
- policy transmission interacts with institutional setup to generate perverse effects of aggregate demand management
- quantify mis-measurement, and "back of the envelope" aggregation

in my great and unmatched wisdom ... ACEE offer horror w/o comic relief, but worth watching (reading)

appendix

some trends



A. The share of zombie firms over time

Source: Adalat McGowan, Andrews and Millot (2017)

euro inflation



Euro area annual inflation and its main components (%), September 2009 - September 2019 (estimated)



Chart 3.1: Classification structure for the various levels of aggregation of an HICP





Source: Figure 3 from ACEE 2019 (this paper)

details on Eurostat CPI

Harmonized Index of Consumer Prices (HICP)

- household final domestic consumption expenditure aggregated to COICOP - 5 digit product group
- Laspeyres-type chain-linked index with weights calculated annually
- purchaser prices including taxes and discounts
- "measure of pure price change"